



CHAPTER 75
ARTICLE 4 - TELEPHONE SOLICITATIONS

N.C.G.S. § 75-103.

Limited exceptions.

SOURCE General Statutes of North Carolina, as published by the General Assembly	LAST AMENDMENT IN THIS TEXT No amendment history on record	RETRIEVED 21 September 2026, 02:50 UTC	SOURCE FINGERPRINT d2686872b7fc7689302a71e3 - 3443c8a27a2345292228299b - d356c8344d79b632
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- § 75-103(a) G.S. 75-102(a) does not apply to any of the following telephone solicitations that are made:
- (1) To any telephone subscriber with the telephone subscriber's prior express invitation or permission.
 - (2) To any telephone subscriber with whom the telephone solicitor has an established business relationship.
 - (3) By or on behalf of a tax-exempt nonprofit organization.
 - (4) By or on behalf of a telephone solicitor that employs fewer than 10 full-time or part-time direct employees, the telephone solicitations are made by the direct employees, and the direct employees collectively make or attempt to make no more than an average of 10 telephone solicitations to telephone subscribers per week during a calendar year.
 - (5) To any telephone subscriber for the sole purpose of arranging a subsequent face-to-face meeting between the telephone solicitor and the telephone subscriber and the telephone solicitor does none of the following during the telephone solicitation:
 - a.Seek payment from the telephone subscriber in connection with the sale or rental of, or investment in, property, goods, or services.
 - b.Complete the sale or rental of, or investment in, property, goods, or services.
 - c.Obtain provisional acceptance of a sale, rental, or investment.

d.Obtain the agreement of the telephone subscriber to participate in any contest, sweepstakes, raffle, or lottery.

e.Directly following the telephone solicitation, go or cause an individual to go to the telephone subscriber to collect a payment or deliver any item purchased.

(6) By a person primarily soliciting the sale of a subscription for a newspaper of general circulation.

§ 75-103(b) G.S. 75-102(c)(3), 75-102(d), 75-102(g), and 75-102(j) do not apply to any telephone solicitations described in G.S. 75-103(a)(1), (2), (3), (4), and (5).

§ 75-103(c) G.S. 75-102(e) does not apply to any of the telephone solicitations described in subdivisions (a)(4) and (a)(5) of this section.

§ 75-103(d) G.S. 75-102(e) does not apply to any of the telephone solicitations described in subdivisions (a)(1), (a)(2), and (a)(3) of this section, except that these types of telephone solicitations shall comply with sections 310.3(a)(2), (a)(3), and (a)(4), 310.3(c), 310.3(d), 310.4(a), 310.4(b)(1)(i) and (iv), (b)(2), (b)(3), and (b)(4), and 310.4(e) of the Telemarketing Sales Rule.

§ 75-103(e) In any dispute regarding whether a telephone subscriber has provided an express invitation or permission under subsection (a) of this section, the telephone solicitor has the burden of proving that the telephone subscriber has provided this permission by producing the original document, a facsimile document, or an electronic form, signed by the telephone subscriber, or other authentication that evidences permission. A telephone subscriber may subsequently retract express invitation or permission by indicating a desire not to receive further telephone solicitations under G.S. 75-102(b). (2003-411, s. 3.)

END OF SECTION TEXT

APPARATUS FOLLOWS — DERIVED, NOT ENACTED

APPARATUS II
5 AUTHORITIES

Authorities referenced

Every G.S. cross-reference appearing in the text of this section, in order of first appearance. Nothing is characterized; the operative language is quoted from the section itself.

REFERENCE	APPEARS IN	OPERATIVE LANGUAGE IN THIS SECTION
G.S. 75-102(a)	(a)	

G.S. 75-102(c)(3)	(b)	
G.S. 75-103(a)(1), (2), (3), (4), and (5)	(b)	"to any telephone solicitations described in"
G.S. 75-102(e)	(c)	
G.S. 75-102(b)	(e)	"to receive further telephone solicitations under"

APPARATUS III

Citation

FULL SECTION

N.C. Gen. Stat. § 75-103 (2026).

PINPOINT

N.C. Gen. Stat. § 75-103(a) (2026).

Pinpoint keys are set in the left margin of the text rather than line numbers: subsection designators are stable across editions and paper sizes, line numbers are not.

COLOPHON

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